

BonVida Wines



Winery and vineyards of Elio Altare, La Morra, Piedmont, Italy

Portfolio and Information

Effective November 10, 2011

BONVIDA BACKGROUND AND PROFILES

NEW WINERIES AND WINES

WINERIES BY NAME

WINERIES BY COUNTRY AND REGION:

ARGENTINA - Agrelo & Lujan de Cuyo, Mendoza

CANADA - Niagara & Okanagan

CHILE - Isla de Maipo

FRANCE - Languedoc, northern & southern Rhone, Roussillon

ITALY - Abruzzo, Alto Adige, Chianti, Piedmont, Sicily, Tuscany & Veneto

NEW ZEALAND - Hawkes Bay, North Island

PORTUGAL - Douro and Tejo

SLOVENIA - Gorice Hills, Ormoz

SPAIN - Rioja

USA - Carneros, Lake County, Mount Veeder, Napa Valley, St Rita Hills

& Paso Robles, California, Willamette Valley, Oregon and Columbia

Valley & Walla Walla, Washington State

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Prices in this portfolio are estimated retail prices only

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PLEASE ENJOY WINE AND OTHER ALCOHOLIC BEVERAGES RESPONSIBLY. DO NOT DRINK AND DRIVE

BACKGROUND AND PROFILES

HISTORY AND PHILOSOPHY OF BONVIDA WINES

BonVida Wines was founded by Jane Depraiterre in March of 2006 as a wine importing, sales and marketing company with operations in the Province of Alberta. Andrew Jones and Mark Bata joined the company in 2009 and become partners in the business in 2011.

BonVida represents the collective business experience, knowledge, and philosophy of its three partners. We are committed to providing high standards of quality, professionalism, innovation, service and support in all aspects of our business. Our business, and success comes from great relationships with our suppliers and clients.

The partners of BonVida travel frequently and meet with wineries and wine professionals around the globe to continuously build our knowledge and bring great products to Alberta.

PARTNER PROFILES

JANE DEPRAITERRE - Jane founded BonVida in 2006 after sourcing wineries in Argentina and Chile in 2005; these wineries formed BonVida's first portfolio. Jane has more than 20 years founding, growing and running successful businesses in the investment industry. Jane left the investment industry in 2009 to focus on BonVida. Jane is the BonVida representative for a base of accounts in Red Deer, Edmonton and northern Alberta.

ANDREW JONES – Andrew has over 20 years experience in sales management in the beverage industry. Andrew oversaw sales management in the premium coffee sector (Illy Canada), specialty beer (Big Rock Brewery) and the fine wine sector (Vendemmia International). He is the BonVida representative for a base of accounts within Calgary, as well as the mountain regions and Southern Alberta

MARK BATA - Mark has more than 10 years sales and management experience in the restaurant and wine sectors. Prior to joining BonVida Mark held sales positions with wine importing and distribution agencies specializing in fine Italian and Spanish wines. He is the BonVida representative for a base of accounts within Calgary and the surrounding area.

NEW WINERIES and/or WINES	STATUS	WINES
Brooks Winery, Willamette, Oregon	Available	Pinot Noirs from Willamette Valley
Elio Altare Piedmont, Italy	Available	Le Villa Langhe Rosso & Dolcetto
HdV Winery, Carneros, California	Available	Syrah and de la Guerra Chardonnay
Leopoldo Primo, Maremma, Italy	Available	D'Aria, IGT red wine from Bibbona
Le Pupille, Maremma, Italy	Available	Saffredi, IGT, a legendary wine from the Maremma
Lincourt Winery, Sta Rita Hills, California	Available	Lincourt Chardonnay
Odisea, Napa, California	Available	Unusual Suspects, older vines Spanish varietals.
Paisajes, Rioja, Spain	Available	Valsalada and La Pasada, Rioja D.O.
Tenuta Degli Dei, Tuscany, Italy	Available	IGT wines from Panzano in Chianti
Vivier Wines, Sonoma, California	Available	Sonoma Coast Pinot Noir from HdV winemaker

Chakana Andean Wines - Agrelo, Mendozawww.chakanawines.com.ar

Chakana Andean Wines is a modern winery rooted in family legacy. At the turn of the 19th century, Giovanni Pelizzatti started producing high quality wines in the DOCG Valtellina, Lombardia, in Northern Italy. The descendants of this pioneer have continued his passion in Italy and most recently in the Andes foothills of Argentina.

Chakana integrates agricultural and enological practices, with the skill and experience of renown wine consultant Alberto Antonini to make wines of superior expression. In addition to Torrontes from the Salta region, Chakana produces estate wines made from Bonarda, Cabernet Sauvignon, Malbec, Sauvignon Blanc and Syrah from its unique terroir in Agrelo, a premier growing region in Lujan de Cuyo area of the province of Mendoza.

SKU	Size	Case	Estimated Retail	Remarks
740124 Torrontes 2010	0.750	12	\$15.00	
718322 Malbec Estate 2010	0.750	12	\$15.00	International Value Wine Award Judges Choice 2010 - Malbec.
718323 Malbec Reserve 2009	0.750	12	\$19.00	Robert Parker & WS 90 pts - 2009 vintage of USA label of Chakana.
718325 Cabernet Sauvignon Reserve 2009	0.750	12	\$19.00	Robert Parker & WS 90 pts - 2009 vintage of USA label of Chakana.
740123 Malbec Estate Selection 2009	0.750	6	\$30.00	

Maipe Wines

Maipe is the second label from Chakana. Maipe was the Lord of the Winds for the ancient Andean people. Argentineans still invoke his name to clear the skies after a heavy rain or to temper the summer heat. These wines, children of the Sun and the Winds, are produced from grapes grown at the foothills of the Andes Mountains at an altitude of 3,000 feet above sea level. The intense color and aromas capture the expression of the soils that gave them birth.

742705 Maipe Malbec 2010	3.000	4	\$50.00	Premium malbec in bag-in-box format. Represents great value as 4 bottles for price of 3
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Bodegas Lagarde - Lujan de Cuyo, Mendoza

www.lagarde.com.ar

Founded in 1897, Lagarde is one of Argentina's oldest wineries focussing on traditional and artisanal winemaking. The vineyards are located in Lujan de Cuyo in the upper Mendoza River region, an area considered to be a premium zone for grape growing. The vineyards are founded on alluvial clay, sand and rock, which are well suited to drainage. Vine roots grow deep to source hydration for the plants. Winemaking style leans toward elegant expression of Lagarde's privileged location, soil and climate. Lagarde is focussed on quality elevation, working with noted wine consultant Alberto Antonini and terroir consultant Pedro Parra.

NEW Rio Mendoza

SKU	Size	Case	Estimated Retail	Remarks
727335 Rio Mendoza Viognier, 2010	0.750	12	\$15.00	
743165 Rio Mendoza Malbec 2010	0.750	12	\$15.00	

Henry Lagarde

726172 Viognier, 2010	0.750	12	\$19.00	
726173 Malbec, 2010	0.750	12	\$19.00	

Guarda

726175 Malbec, DOC, 2009	0.750	12	\$26.00	Single vineyard old vines
726176 Guarda Malbec Blend, 2009	0.750	12	\$26.00	Malbec 40%, Cabernet Sauvignon 30%, Merlot 20% & Syrah 10%
745955 Primeras Vinas Malbec, 2008	0.750	6	\$40.00	NEW. Old vines from 1906

Henry

726177 Henry Gran Guarda No.1, 2007	0.750	6	\$60.00	Lagarde's top wine - Malbec, Cab Franc & Syrah
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Blasted Church - Okanagan Valley, British Columbia

www.blastedchurch.com

Blasted Church is located on a picturesque lakeside bench north of Okanagan Falls. The view from the winery of the lake and surrounding mountains is indeed heavenly, not to mention the excellent conditions for grape growing with the cooling breezes and moderating effects of the Lake Skaha. Blast Church is named after the 1929 explosion of a church located in a mining camp to move it to Okanagan Falls. After the explosion, the church was successfully moved to OK Falls where it stands today. From Hatfield's Fuse, named for the man who lit a fuse under a certain church, a blend of Gewürztraminer, Pinot Blanc, Chardonnay, Pinot Gris, Optima, Ehrenfelser and Pinot Blanc, to its 100% Merlot, a grape with which the Okanagan Valley is making its mark, these wines are VQA and produced in limited quantities for heavenly results. All wines feature a screw top closure and are moving to eco friendly bottles which are 30% lighter for a lower carbon foot print.

White wines

714564 Hatfield's Fuse, VQA, 2010	0.750	12	\$27.00	Aromatic blend of Gewürztraminer, Chardonnay, Pinot Gris, Optima, Ehrenfelser & Pinot Blanc.
726903 Gewürztraminer, VQA, 2010	0.750	12	\$27.00	
714566 Pinot Gris, VQA, 2010	0.750	12	\$30.00	

Red wines

37515 Merlot, VQA, 2007	0.750	12	\$33.00	
712838 Cabernet Merlot, VQA, 2008	0.750	12	\$33.00	
35881 Pinot Noir, VQA, 2009	0.750	12	\$37.00	

**Vineland Estates - Niagara Peninsula, Vineland,
Ontario**

www.vineland.com

Vineland Estates Winery is located in the hamlet of Vineland, near Niagara on the Lake. The winery sits against the backdrop of "the bench". This is a part of the geological formation known as the Niagara Escarpment. This location affords scenic views across rolling vineyards to Lake Ontario as well as soil types and micro-climates that contribute to the characteristics of their wines. The estate covers 75 acres and was planted by Hermann Weis, of St. Urbans Hof fame, of the Mosel region in Germany. In 1992 the winery was purchased by the deGasparis family. Vineland now has over 350 acres planted out with varietals such as: Riesling, Pinot Gris, Pinot Blanc, Chardonnay and Sauvignon Blanc. The red varietals include Merlot, Pinot Noir and Pinot Meunier, as well as Cabernet Franc and Cabernet Sauvignon.

Classic Series

232033	Riesling Semi Dry, VQA, 2009	0.750	12	\$19.00	IVWA 2011 Award Winner - Best Value
563361	Sauvignon Blanc, VQA, 2009	0.750	12	\$21.00	
594127	Cabernet Franc, VQA, 2009	0.750	12	\$19.00	

Elevation Series

422808	Cabernet Elevation, VQA, 2009	0.750	12	\$30.00	
316307	Riesling Elevation, VQA, 2007	0.750	12	\$30.00	

Reserve Series

563486	Brut Reserve, VQA, 2007	0.750	12	\$30.00	Pinot Meunier & Chardonnay. Charmat Method.
708383	Cabernet/Merlot Reserve, VQA, 2007	0.750	6	\$45.00	
708501	Meritage, VQA, 2007	0.750	6	\$75.00	By Special Order Only

Ice Wines

637165	Vidal, Icewine, VQA 2006	0.200	12	\$27.00	In gold gift boxes
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VICE

www.vicemartini.com

739934	VICE Vodka IceWine Martini	0.500	12	\$30.00	
738401	VICE Vodka IceWine Martini	0.750	12	\$45.00	

Vitvinicola Teillery - Isla de Maipowww.teillery.cl

Certified organic Swiss IMO

This progressive and pioneering winery follows organic viticulture and winemaking and is certified by IMO Switzerland. The winery is located on the Isla de Maipo where its neighbours are other organic vineyards; this produces an optimal organic microclimate. The Teillery family heritage originates from France and winemaker Jose Teillery, the second generation to run the vineyards is Bordeaux trained.

729589	Cabernet Sauvignon, 2010	0.750	12	\$13.00
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Antech - Limoux, Languedocwww.antech-limoux.com

Sustainable viticultural practices

The sparkling wine maker Antech (*pronounced ahn-tesh*) is located between the medieval city of Carcassonne and the Pyrenees. They have been making wine on their estate for six generations. Vineyards are south facing and are located at 400 meters above sea level. Soils are rocky and are primarily composed of clay and limestone. The Limoux zone is famous for AOC Blanquette di Limoux, a sparkling wine made primarily from the Mauzac grape variety. The name Blanquette is Occitan and comes from the white colour of the leaves in the early days that the vines leaf out. For over a decade Antech has been focused on sustainable viticulture and are signatories of the *Charter for the Progress of Sustainable Agricultural Development for Languedoc-Roussillon*. Documentation shows that in 1531 a monk in the abbey of St-Hilaire near Limoux created the first sparkling wine, using the mauzac variety, and production was ongoing. This predates all records in Champagne by about 100 years.

738750	Blanquette de Limoux, Brut Reserve, AOC, 2009	0.750	12	\$22.00	90% Mauzac & 10% Chardonnay
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Domaine Begude - Limoux, Languedocwww.domainebegude.com

Organic practices

Domaine Begude is a 25 hectare family owned estate set high in the foothills of the Pyrenees in the Limoux region of the Languedoc near Carcassonne. Vineyards were established here in the late 16th century and has always enjoyed an excellent reputation for success due to great terroir. The vineyards have been organically farmed for 25 years and further attention is garnered from biodynamic practices particularly during planting, pruning & harvesting. The winery is a modern facility located within 5 minutes of all the estate's vineyards. At Begude, winemaking intervention is minimized to permit the maximum expression of the chardonnay grape. Bottles feature screw top closure

738366	Le Bel Ange Chardonnay, 2010	0.750	12	\$21.00
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Stephane Vedeau - Chateauneuf-du-Pape, Rhone Valley

www.vertuvin.com/producers

Stephane Vedeau is an agri-scientist turned winemaker and winery owner. In the library of wine stories, this is a spirited and truly sincere version. Mr. Vedeau is fervently dedicated to making clean, terroir expressive wines and uses techniques that ensure an integrated oak profile in the wines. This includes his own trips to the best forests of France to select oak and a close relationship with his Cooper. For instance he has incorporated his own toasting procedure for the barrels complete with tools of his own design!

Stephane is a self confessed fanatic for Grenache and is a lover of Syrah. His quest is to provide an expression of flavour that is true to varietal and place. This has led him to grow grapes in extremely high elevation vineyards in both of the Rhones, north and south. It has even propelled him to purchase vineyards and a winery in Spain that are home to vineyard elevations that are unavailable in France. But this is another story.

La Ferme du Mont, Southern Rhone - Red wines

Code	Wine Name	Size	Case	Estimated Retail	Remarks
736237	Cotes du Rhone, Premiere Cote, AOC, 2009	0.750	12	\$22.00	Robert Parker 90 pts - 2009 vintage
737541	Gigondas, Cotes Jugunda, AOC, 2007	0.750	6	\$30.00	Grenache 80% & Syrah 20% Robert Parker 91 pts - 2007 vintage
737539	Chateauneuf-du-Pape, Cotes Capelan, AOC, 2009	0.750	6	\$75.00	ALLOCATED. Robert Parker 93 to 95 pts - 2009 vintage.
742272	Chateauneuf-du-Pape, Vendanges, AOC, 2007	0.750	6	\$56.00	Robert Parker 88 to 90 pts - 2007 vintage

J Boutin, Northern Rhone - Red wines

Code	Wine Name	Size	Case	Estimated Retail	Remarks
736236	Crozes Hermitage, Les Hautes Granites, AOC, 2009	0.750	12	\$33.00	
737540	St Joseph, Parcelle de Jean, AOC, 2007	0.750	6	\$39.00	Old Vine Syrah 98% & Roussane 2%
737432	Cote Rotie Bonneveaux, AOC, 2007	0.750	6	\$57.00	

Chateau de Jau - Cases de Pène, Roussillon

www.chateaudejau.com

Chateau de Jau is situated in the heart of the Agly Valley in the Roussillon back country about 20 km from Perpignan. The Chateau itself dates back to its founding by Cisterian monks in the 12th century. Today it is owned by the Daure family and the estate has 134 hectares under vine and 500 hectares of garrigue in the foothills of the Corbières. The Syrah, Mourvèdre, Cabernet, Muscat, Vermentino (Rolle) and Grenache (red and white) vines are influenced by the nearby Mediterranean and cool breezes from the north as well as their specific soil composition.

Code	Wine Name	Size	Case	Estimated Retail	Remarks
736333	JaJa de Jau Sauvignon Blanc, 2010	0.750	12	\$15.00	Screw top closure
736332	JaJa de Jau Syrah, 2009	0.750	12	\$15.00	Screw top closure
736331	Cotes du Roussillon Villages, AOC, 2008	0.750	12	\$20.00	Grenache, Syrah & Mourvedre

La Valentina - Spoltore, Abruzzowww.lavalentina.it

Organic viticultural practices

This winery was founded in 1990 to pursue quality and to promote the Abruzzese DOCs. Their new and ultra modern winemaking facility in Spoltore near Pescara and is only a few kilometres from the Adriatic Sea. This proximity combined with the mountains provides many influences to the various microclimates found in the La Valentina vineyard holdings. The winery believes that wines are made by nature and their work should not inhibit the expression of the vine. La Valentina seeks to respect the fruit of the land, both on the vine and in the bottle, and to practice winemaking that allows for the fullest expression of the region's special qualities.

Code	Wine Name	Size	Case	Estimated Retail	Remarks
737469	Montepulciano D'Abruzzo, DOC, 2007	0.750	12	\$24.00	
737468	Montepulciano D'Abruzzo, DOC, Spelt 2005	0.750	6	\$39.00	Gambero Rosso Tre Bicchieri - 2005 vintage
737467	Montepulciano D'Abruzzo, DOC, Bellovedere 2005	0.750	6	\$72.00	Gambero Rosso Tre Bicchieri & Robert Parker 94 pts - 2005 vintage

Caldora Vini - Ortona, Abruzzowww.caldoravini.it

Our new era Italian cooperative wineries bring great value and quality to our portfolio. Caldora is a specialized Farnese Vini project created in 2002. It came into being to provide a purchasing source for the grapes of 800 vine growers who form the Cooperative Vinegrowers Association of Ortona. The association has a vineyard area of over 1000 hectares. Caldora has partnered with the vine growers to stimulate a recovery for this agricultural sector. They have also focused on growing indigenous grapes to ensure an Abruzzese and historical component to their efforts.

Vineyard programs and rigorous fruit selection from the winery means that just 200 hectares are used as the source of grapes for the Caldora brands. These vineyards are the oldest and are on the top sites in this area of Abruzzo. Quality is a baseline for the project and manual vineyard work and harvesting are carried out by the growers. A strict viticultural regime is also carried out to ensure the group is working for future success as well. The new winery is equipped with the latest technologies to ensure correct and expressive winemaking.

Code	Wine Name	Size	Case	Estimated Retail	Remarks
743450	Caldora Pinot Grigio, DOC, 2010	0.750	12	\$15.00	Screw top closure
743449	Caldora Montepulciano d'Abruzzo, DOC, 2009	0.750	12	\$15.00	

Colterenzio - Bolzano, Alto Adigewww.colterenzio.it

Sustainable viticultural practices

Colterenzio is a hamlet, located just south of Bolzano, in the Alto Adige region of northern Italy. This is where northern Europe meets southern Europe. The winery is equidistant from Innsbruck and Verona. Wine has been made here since 15 Anno Domini by a Roman wine maker named Cornelius. In current times this area is home to the most progressive and high quality cooperatives in the wine-making world. Colterenzio has 290 "families" and over 300 hectares of rigorously controlled vineyards in an area described as having diverse micro-climates in lush glacier carved valleys well suited to grape growing. The conditions of this geographical area called the Uberetsch, facilitates a style for these wines combining Alpine freshness with the warmth and spice of the Mediterranean. Price to quality ratio for the wines is exceptional.

739122 Colterenzio Pinot Grigio, DOC, 2010	0.750	12	\$24.00
742054 Colterenzio Gewürztraminer, DOC, 2010	0.750	6	\$26.00

Elvio Cogno - Novello, Piedmontwww.elviocogno.com

Sustainable viticultural practices

Elvio Cogno began his winery in 1990. Although sounding new to the scene Elvio was the driving force and winemaker at Marcarini for years. The vineyards and winery are in Novello and soils have sterling exposure for viticulture. The estate is 10 hectares with 9 under vine and annual production is 65,000 bottles. The winery is considered a rising star in the Langhe. Beppi Caviola consults to the winery.

727849	Barbera d'Alba Bricco dei Merli, DOC, 2009	0.750	6	\$35.00	
727851	Barolo Cascina Nuova, DOCG, 2006	0.750	6	\$54.00	Robert Parker 92pts - 2006 vintage
727850	Barolo Ravera Cru, DOCG, 2006	0.750	6	\$75.00	Robert Parker 94 pts - 2006 vintage

Massolino, Vigna Rionda – Serralunga d'Alba, Piedmontwww.massolino.it

As the Piemontese saying goes, "eleven towns for a great wine" and so is defined the Barolo zone. These towns, and their surrounding hills and slopes, comprise the Barolo Cru (or designated geographical single vineyard plots). It is from one of these medieval villages, Serralunga, that Massolino coaxes elegance and power from their vineyards; vineyards with famous Cru names such as Margheria, Parafada, and Vigna Rionda. The estate was founded in 1896 and is made up of 20 hectares that are now farmed by the 4th generation of the Massolino family.

It is widely considered that Serralunga makes the most powerful Barolo, one that is highly suitable for long ageing, though this estate is able to produce wines that are in both camps. Massolino's careful vineyard work, knowledge of their indigenous grape varieties and skilled winemaking techniques bring graceful and highly perfumed wines that are a pleasure to add to any cellar, or table!

Our research of press articles on Massolino span many years of top ratings ranging through their various labels. There is an enthusiastic vote of confidence from both European and North American publications. The Italian wine bible Gambero Rosso has awarded them with over 10 of the coveted "Tre Bicchieri" designations and tout the wines as "expressing the very soul of the Serralunga hills". The Massolino website describes all of the reviews.

652479	Langhe Nebbiolo, DOC, 2008	0.750	6	\$36.00	
11205	Barolo, DOCG, 2007	0.750	6	\$60.00	Robert Parker 90+pts & WS 92 pts - 2006 vintage
12419	Barolo Parafada Cru, DOCG, 2005	0.750	6	\$90.00	Wine Spectator 91 pts & Robert Parker 93 pts - 2005 vintage

Elio Altare, La Morra - Piedmontwww.elioaltare.com

This small family run winery lies on choice vineyards on the slopes of La Morra, one of the prestigious towns where Barolo is produced as well as other wines of the Langhe region. For those who follow Elio Altare's wines, the mention of his name is synonymous with some of the greatest bottlings of Barolo which include Elio Altare Brunate, Vigneto Arborina and their classic Barolo label; as well as other benchmark wines such as Larigi and La Villa which feature Nebbiolo and Barbera grapes.

The farm has been in the family since 1948. In the late 1970's real change came to Altare and indeed to Barolo production as a whole. Elio sought change to enhance the viability of grape growing and wine production. In short, life and prosperity was not easy. He was inspired by the successes of his friend Angelo Gaja and he followed his suggestion to spend time in Burgundy to understand their viticulture and winemaking. This was the catalyst for change and Elio began to experiment with what he learned. This included green harvesting, reducing grape production (highly controversial as reduction of a cellar's output directly reduced potential sales volume), using barriques and other techniques. But Elio wanted to go beyond these innovations and started to quietly experiment with very short fermentation for the Nebbiolo which was a great contrast to long fermentations so widely used in the production of Barolo. His wines were different, more intense and with greater body and colour than other producers. The Press began to follow Elio's innovations and he achieved a form of cult status. Elio kept working harder than ever and dedicated a great amount of time in the vineyards and continued to reduce crop yield to ensure perfect fruit. He inspired a small group of his closest peers. Later coined "The Barolo Boys", his peers followed his suggestions, joined in experimentation and held many secret meetings to discuss their findings.

And the so-called "modernist Barolo" winemaking flourished with a number of the producers. The French barrique coopers got wealthier. The movement was highly controversial and it pitted traditional producers and their values against this wave of change. In some cases friends never spoke again, fathers and sons fought (often literally in the dirt) and wills were changed. It was a highly volatile time in one of Italy's smallest producing areas. Over the last three decades much was learned to enhance Barolo and its image. The science of viticulture coupled with advances in winemaking techniques and equipment for vinification made an impact the world over. Never has there been a greater base of knowledge available to the industry.

Today in the Langhe different winemaking styles peacefully coexist. Sons and daughters carry on the work of their pioneering fathers as Silvia Altare has done, having learned from and worked beside, one of Barolo's great innovators. Elio Altare's expression of Barolo is something to be experienced. The wines are extraordinary.

725399	Dolcetto d'Alba, 2010	0.750	12	\$28.00	
746079	Langhe Rosso, La Villa DOC 2008	0.750	6	\$95.00	
213488	Barolo, DOCG 2004	0.750	6	\$120.00	Robert Parker 93 pts - 2004 vintage
713158	Barolo Vigneto Arborina CRU, DOCG 2007	0.750	6	\$125.00	Coming. Robert Parker 96 pts - 2007 vintage

Averna - Caltanissetta, Sicilywww.avernausa.com

Averna is an ageless and exemplary Italian brand and it is steeped in history as one of Italy's most famous liqueurs. This herbal elixir (bitters) was originally created by friars of the Santo Spirito Abbey and it became famous in that area. They gifted the recipe to their benefactor Salvatore Averna. In 1868 the infusion was commercialized by the Averna family and it has been awarded numerous times over many years. Averna occupies the top selling position year in and year out in the Amaro category in Italy

SKU	Product Name	Size	Case	Estimated Retail
109843	Averna Amaro	0.700	6	\$35.00

Donnafugata - Contessa Entellina and Island of Pantelleria, Sicilywww.donnafugata.it

Organic viticultural practices

Donnafugata has been making wine in the western part of Sicily for more than 150 years. The Rallo family's business philosophy thrives on the island's culture and focuses on indigenous grape varietals to make balanced, innovative and high quality wines. The Donnafugata wines embody the Rallo family's will to convey a passion for Sicily's history, culture and folklore. Vineyards and production are located in the Contessa Entellina and Island of Pantelleria DOCs

White wines

737435	Anthilia, IGP, 2010	0.750	12	\$21.00	Ansonica & Catarratto. International Value Wine Awards 2010 Judges Choice
722031	Lighea, Zibibbo, IGP, 2010	0.750	6	\$27.00	100% Zibibbo from Pantelleria

Red wines

720770	Sedara, IGT, 2009	0.750	12	\$21.00	WS Smart Buy 89 pts - 2008 vintage. Nero d'Avola 50% & Merlot, Cabernet Sauvignon and Syrah
720771	Angheli, IGT, 2007	0.750	6	\$33.00	Nero d'Avola & Merlot
720772	Tancredi, DOC, 2007	0.750	6	\$37.00	Tre Bicchieri - 2007 vintage. Nero d'Avola & Cabernet Sauvignon.

Dessert Wines

738323	Kabir, Moscato di Pantelleria, DOC, 2010	0.375	12	\$22.00	Bush trained Moscato d'Alessandria
720773	Ben Rye, Passito di Pantelleria, (Zibibbo), DOC, 2008	0.375	12	\$37.00	Dried Moscato d'Alessandria. Robert Parker 90 pts - 2008 vintage

Grappa

738324	Grappa di Zibibbo	0.500	6	\$60.00	Moscato d'Alessandria Pomace
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NEW Leopoldo Primo - Bibbona, Upper Maremma, Tuscany www.leopoldoprimo.it

Tuscany's lengthy span of idyllic coastal area is called the Maremma and is divided into the upper, central and lower regions. Each has wine production that is growing in fame and in popularity. In general it is a newer viticultural area with parts dating from a massive project in the last century to drain large swampy areas that were suitable only for shepherds and swarms of malaria-carrying mosquitos. The appellations are DOC and IGT classified and the range of approved varieties offers relatively unencumbered possibilities on the winemaking front. For example areas such as Scansano and the prestigious and small Bolgheri are classified D.O.C.

Just a kilometre north of Bolgheri's northernmost hamlet of San Guido lies Bibbona. This wine producing area similarly benefits from the maritime climate with its close proximity to the sea. It shares similar soil structure with Bolgheri, enjoys well ventilated day/night temperature excursion and grapes ripen much more easily than in Chianti or Montalcino. Here, we were fortunate to find the energetic winemaker and viticulturalist Nicola D'Aria who is making expressive, highly palatable (and attractively priced) offerings at his small winery Leopoldo Primo. Vineyards include meticulously tended plantings of Cabernet Franc, Merlot and Petit Verdot.

746064 Leopoldo D'Aria, IGT, Tuscany, 2007	0.750	12	\$24.00	
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Fattoria Le Pupille - Istia d'Ombrone, Maremma, Tuscanywww.fattorialepupille.it

Sustainable and organic viticultural practices

Le Pupille has 420 hectares of land and vineyards located well southwest of Siena. The rolling hills rest against the Tyrrhenian sea near the island of Elba. Elisabetta Geppetti is the proprietor and is a driving force in Italian winemaking. She has championed the wines of her area since the early 1980's and Morellino di Scansano is now recognized as a DOCG. In addition to the range of exemplary *Morellini* there is the special 30 year old vineyard named Saffredi that lies 1000 feet above the sea. At the suggestion of Giacomo Tachis, a man that is widely referred to as "the father of modern Italian wine", Cabernet and Merlot were planted. These are married with a small amount of Alicante (Grenache) to produce Saffredi, an iconic Italian wine.

709794 Morellino di Scansano, DOCG, 2009	0.750	12	\$24.00	
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631333 Poggio Valente Morellino di Scansano, DOCG 2007	0.750	6	\$51.00	NEW Robert Parker 92 pts & WS 90 pts - 2007 vintage
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494377 Saffredi, IGT Maremma, 2007	0.750	6	\$105.00	NEW Robert Parker 95 pts & WS 92 pts - 2007 vintage
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NEW Tenuta Degli Dei - Panzano in Chianti, Tuscanywww.deglidei.it

Sustainable and organic viticultural practices

Florentine Roberto Cavalli bought this 3.5 hectare Panzano estate in 1980. It lies adjacent to the Romanesque parish church of San Leolino in the famous "Conca d'Oro". This is the name given to Panzano's natural bowl shaped amphitheatre which is widely considered to contain the best soil and vineyard exposure in the Chianti Classico zone. The winery and farm are operated by Tommaso Cavalli, Roberto Cavalli's son, and his vision for the winery and its two labels is ambitious and focused. Tommaso spent much of his childhood on the farm and moved permanently there in 2000 with a plan to raise horses and to build the winery.

The Cavallis chose to plant the international French varietals including Cabernet and Merlot, as well as Alicante. In describing the decision to do so father and son cited how they are surrounded by outstanding "Aziende" which are producing great Sangiovese wines, so they decided to do something different. In fact the Alicante comes from an old 3 hectare vineyard located at his father's villa in the Florentine hills. Supported since the outset by renowned oenologist Carlo Ferrini the wines are well polished and are highly expressive with a silky character.

Tommaso stresses the importance that the wines be recognized for their provenance as a product of Tenuta Degli Dei and are not just a label to be promoted with Cavalli's fame. For the Cavalli label, the top wine of the estate, Roberto Cavalli designs the two flanking outer labels and they change in each vintage. The center label showcases Degli Dei and a rosette design that comes from the work of Tommaso's grandfather, Giuseppe Rossi who was a member of the Macchiaioli movement. This movement in Italy was very similar to the work of the Impressionists. His work has been exhibited at the famous Uffizi Gallery in Florence. From a highly creative pedigree on all fronts Tenuta Degli Dei's wines are a pleasure to enjoy.

745137	Le Redini 2009	0.750	6	\$36.00	Robert Parker 91 points - 2009 vintage
745135	Cavalli 2007	0.750	6	\$59.00	Robert Parker 91 points - 2009 vintage

Terre de Priori, Dalle Vigne, Montalcino, Tuscany<http://www.terredepriori.it/>

Dalle Vigne is a project from one of the most forward thinking and modernized cooperative wineries in Italy and is considered a model operation. Ninety associated member growers farm 160 hectares of strictly regulated vineyards in the prestigious Montalcino zone. Organic and sustainable viticultural practices are the order of the day and great respect is an integral part of the relationship between the growers and the land. In the year 2009 their new winery opened in Val di Cava, which is not far from the hill town of Montalcino.

The growers farm Sangiovese Grosso on four distinctive soil areas that surround the town, and vinification is carried out in lots. As a result their Brunello is noted for its complex aromas and balance as well as great value.

743438	Chianti DOCG, 2009	0.750	12	\$18.00	
743437	Rosso di Montalcino DOC, 2009	0.750	12	\$24.00	
743436	Brunello di Montalcino, DOCG, 2005	0.750	6	\$57.00	

Uccelliera – Castelnuovo dell’Abate, Montalcino, Tuscany

www.uccelliera-montalcino.it

Sustainable and organic viticultural practices

Uccelliera is located in Castelnuovo dell’Abate south of Montalcino. It sits on the ancient pilgrimage route to Rome next to the abbey of Sant’Antimo. In this land Brunello, one of Italy’s most prestigious and sought after wines, is produced from the Sangiovese grosso grape. Decades ago Andrea Cortonese a hardworking cellarman became a winemaker and worked for top estates in this part of the Brunello zone. In a dream realized Andrea was able to acquire a farmhouse and 6 hectares of land in 1986. Vineyards were planted out in high density using several clones and a small, efficient modern winery was recently incorporated into the existing historic buildings. Hard work in the vineyards and winery paired with Andrea’s philosophy have resulted in one of the most sought after Brunelli being produced today. The name of the winery is a curiosity. Uccelliera means aviary and birds of prey were historically kept by the owners of the farm.

Code	Wine Name	Size	Case	Estimated Retail	Remarks
732899	Rosso di Montalcino DOC, 2009	0.750	12	\$37.00	Robert Parker 90 pts - 2009 vintage
743102	Rapace, IGT, 2008	0.750	6	\$51.00	
743103	Brunello di Montalcino, DOCG, 2006	0.750	6	\$80.00	SOLD OUT. Robert Parker 96 pts - 2006 vintage

Adami – Cobertaldo di Vidor, Valdobbiadene, Veneto

www.adamispumanti.it

Founded in 1920 by Abele Adami this is an historic & highly respected spumanti producer located just south and east of Valdobbiadene. Adami is a quality focused winery with vineyards in top plots of DOCG Valdobbiadene rive or hills. They invest in this quality at every step with the latest being a new state of the art winery. Their range of Prosecco comes from four DOCG crus in the Valdobbiadene area and is complimented by DOC Treviso fruit which is featured in the Garbel bottling. Winemaking style, in spite of residual sugar measurement, leans toward dry, fruit driven expression with great character and typicity of the Prosecco grape.

Prosecco Update - From the 2010 production onward, all Prosecco will be divided into 3 categories, DOCG, DOC and IGT. The low lying more mass production areas that are now regulated by IGT, include the DOC of Treviso and its 95 villages & towns and surrounding vineyards, to the great Prosecco terroirs of Valdobbiadene and Conegliano and their steep picturesque hills. This new classification by the Italian government and EU authorities has been designed to delineate and protect the quality production areas for Prosecco. Differences in characteristics and quality between these areas are highly noticeable. Consider the example of Sangiovese - it has many expressions from Brunello (DOCG), to Chianti Classico (DOCG), Chianti (DOCG), and other bottlings (DOC and IGT) for everyday enjoyment. Each expression conveys a sense of place which combined with winery objectives, can create wines with a range of qualities.

Code	Wine Name	Size	Case	Estimated Retail	Remarks
744177	Garbel, Brut, Prosecco, DOC Treviso	0.750	12	\$22.00	
744176	Bosco di Gica Brut, Prosecco Superiore, Valdobbiadene DOCG	0.750	6	\$29.00	Robert Parker - 91 pts

Anselmi - Monteforte d'Alpone, Venetowww.robertoanselmi.com

Sustainable viticultural practices

The winery was founded in 1948 and has 70 hectares of select vineyards in Monteforte d'Alpone located high up on the hills between Soave and Monteforte near Verona. Anselmi has built a reputation built on genuine quality and a love for their area. Anselmi wines are a direct expression of Roberto Anselmi and his vision. Roberto has left no room for compromise. From one of the most technically advanced wineries in Italy, each wine label produced here represents a top expression of Soave's potential. Truly a family business, Roberto has been joined in business by his daughter Lisa and his son Tommaso.

White wines

740787	San Vincenzo, IGT, 2010	0.375	12	\$11.00	NEW. Screw top closure
726232	San Vincenzo, IGT, 2010	0.750	12	\$20.00	Screw top closure, Garganaga 70% with Sauvignon Blanc, Yellow Traminer and Incrocio Manzone.
737433	Capitel Foscario CRU, IGT, 2010	0.750	6	\$33.00	Garganaga 90%,and Chardonnay 10%
740788	Capitel Croce CRU, IGT, 2009	0.750	6	\$33.00	Garganaga 80%, Chardonnay 15% & Soave Trebbiano 5%

Red wine

737434	Realda Cabernet Sauvignon, IGT, 2006	0.750	6	\$33.00	
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Dessert Wine

726281	I Capitelli, 2006	0.375	6	\$36.00	WS 92 pts - 2006 vintage
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Brigaldara - San Pietro in Cariano, Venetowww.brigaldara.it

Stefano Cesari produces fresh, clean, expressive terroir driven Veronese wines from his 45 hectares of prime vineyard parcels not far from Verona in San Floriano. The holdings lie in the heart of the Valpolicella Classico area. Brigaldara takes its name from the place and first mention of the land called as such was in 1260 AD. Stefano is a no nonsense individual who knows that wine is born in the vineyard and Brigaldara's viticultural team works diligently to achieve this. Stefano is also the president of the Valpolicella Region Grower's Association. In this mission he is dedicated to improving the quality of the wines through lowered yields, improved viticultural practices, clonal selection, and promoting modernization of winemaking equipment and techniques.

Brigaldara is a member of Amarone Families, an organization devoted to the highest standards and quality for Amarone. Please see www.amaronefamilies.com for more details

739713	Valpolicella Classico DOC, 2009	0.750	12	\$19.00	
739714	Amarone Classico DOC, 2007	0.750	6	\$60.00	
741915	Valpolicella Ripasso, Il Vegro, DOC, 2009	0.750	12	\$29.00	NEW
743977	Recioto della Valpolicella Classico, 2007	0.375	12	\$42.00	Dessert wine. Robert Parker 91 + pts - 2007 vintage

Te Mata Estate, Hawkes Bay, New Zealandwww.temataestate.com*Sustainable Winegrowing New Zealand (certified)*

Te Mata Estate is New Zealand's oldest winery, dating from 1896. It is a New Zealand family owned winery – a true estate, specializing in grape growing and winemaking from its nine Hawke's Bay vineyards. They are acknowledged as an iconic producer on New Zealand's winemaking landscape. Under the direction of John Buck, Te Mata Estate has, over nearly thirty years, produced a stunning array of red and white wines including famous labels such as Coleraine, Awatea, their Bullnose syrah, Cape Crest sauvignon blanc and Zara viognier. Te Mata Estate has also developed a unique single vineyard from which it produces a range of value priced Woodthorpe wines. Te Mata practices, and is certified in, sustainable viticulture.

Te Mata takes its name after the Maori legend of a giant man who, to prove his love for a woman from an opposing tribe, agreed to bite his way through the hills between the coast and the plains on which she lived. He died trying to prove his love to her and left behind the glorious cliffs and fiords that form the landscape of the Hawkes Bay area on the North Island. From a noble legend comes equally noble wines.

Product Name	Size	Case	Estimated Retail	Remarks
741047 Cape Crest Sauvignon Blanc, 2009	0.750	6	\$29.00	
741048 Woodthorpe Cabernet Merlot, 2008	0.750	12	\$22.00	Cabernet and Merlot from the Woodthorpe vineyard
741046 Awatea, 2009	0.750	6	\$32.00	Robert Parker 92 pts - 2008 vintage, Cabernets, Merlot & Petit Verdot
742122 Bullnose Syrah 2009	0.750	6	\$40.00	SOLD OUT. Robert Parker 92 -94 pts - 2009 vintage
742123 Coleraine 2009	0.750	6	\$57.00	Robert Parker 93 to 95 pts - 2009 vintage. Cabernets & Merlot

Quinta do Judeu - Peso da Regua, Dourowww.quintadojudeu.com

The Carvalho family has owned the estate since 1932. The family hails from Brazil. The estate is located in a premier growing location in the Douro. It is named for the ancient Roman statue that was located on the estate grounds. The winery was born out of passion for the potential of the Douro and making wine in an expressive emerging style of the area. In recent years the cellar has been completely modernized. Neighbours of this winery include some of Portugal's most famous and esteemed wine producers

729584	Corgo da Regua, Douro, DOC 2007	0.750	6	\$17.00
729581	Quinto Do Judeu, Douro, DOC 2007	0.750	6	\$30.00

Quinta do Casal Branco - Almeirim, Ribatejowww.casalbranco.com

The Casal Branco Estate is located on the left bank of the Tagus River in the Ribatejo area (Tejo) of Portugal. The Cruz Sobral family, winemaking pioneers in Tejo, have made wine at this estate since 1775. The family has continued to modernize the winery while preserving some of the traditional methods for which Portugal is famous like Lagares. The 140 acres of vineyards are planted to Portuguese varieties including the white grape, Fernao Pires. Classic red grapes include Trincadeira, Castelao and Portugal's national grape, Touriga Nacional. Recently, the family has planted Cabernet Sauvignon, Merlot, Petit Verdot, Alicante (Grenache) and Syrah. In addition to Quartilho or Q wines, the winery produces wines called Falcoaria. This word means falconry in Portuguese which was the favourite sport of the Portuguese royal family three centuries ago. The vineyards that produce the grapes used in making all Casal Branco wines were planted in what was until the 17th century one of the largest royal falconries in Portugal. A Quartilho means a glass of wine in Portuguese.

743245	Quartilho Branco 2009	0.750	12	\$18.00	Fernao Pires - indigenous white grape
743244	Quartilho Tinto 2008	0.750	12	\$18.00	Indigenous red grapes Castelao, Trincadeiro, Alicante Bouschet & Cabernet Sauvignon

Verus - Ormož, Podravje's Slovenske Gorice Hillswww.verusvino.com*(pronounced "Veerus - Ormage, Podraviee Slovenske Goreetsee Hills)*

Sustainable viticultural practices

Verus is a dream realized by the three friends who started this new winery in 2007. Danilo, Bojo and Rajko share a common heritage which is wound through the historic vineyards in this beautifully well-suited grape growing area and finishes with their considerable wine-making skills in their new cellar. Their motto is "dedication to family tradition and friendship". Amen. Verus produces an inspiring range of wines in northeastern Slovenia in the Jeruzalem-Ormož (pronounced "Ormoge") hills, about 120 kilometres south of Austria. Archaeological research carried out in their area has revealed that wine has been made in this region since well before the time of the Romans. Verus' vineyards wind across steep south facing terraces which protect the vines from the prevailing north wind. Varieties include pinot gris, furmint, riesling, sauvignon blanc and muscat.

739123	Verus Pinot Gris, 2009	0.750	6	\$26.00
742053	Verus Riesling, 2009	0.750	6	\$26.00

SPAIN

Size

Case

Estimated
Retail

Remarks

SPAIN

NEW Paisajes y Vinedos - Rioja D.O.<http://www.indigowine.co.uk/pages/Paisajes.htm>

Paisajes y Viñedos (Landscapes and Vineyards) is a joint project between Miguel Angel de Gregoria of Finca Allende and Quim Villa, owner of Villa Vineteca one of Spains top wine merchants. The idea is to source the best fruit from single vineyard sites selected for their quality of terroir and age of vines. The vineyards are overseen by Allende and the grapes are then purchased at above market prices ensuring the best possible raw material. Vinification, bottling and ageing in new French oak (14 to 16 months) then takes place at Finca Allende. The result is that very pure, elegant and unique wines are produced.

The Rioja D.O. regulations forbids printing the town, the vineyard or origin of the grapes on the label. As a result each wine or vineyard is assigned a corresponding number and initial.

745814	Paisajes V Valsalado, DOC, 2008	0.750	6	\$40.00	40% Tempranillo, 40% Grenache, 10% Mazuelo, 10% Graciano
745827	Paiajes VIII La Pasada, DOC, 2008	0.075	6	\$50.00	100% Tempranillo

Tuck Beckstoffer Wines, Napa Valley, Californiawww.tbwines.com

SEVENTY FIVE WINE COMPANY: Many found inspiration in 1975 - Bill Gates founded Microsoft, Andrei Dmitrievich Sakharov was awarded the Nobel Prize for Peace, and the first episode of Saturday Night Live debuted and Tuck Beckstoffer's family set up shop in Napa Valley to become the largest vineyard owner producing fruit from storied vineyards like Tokolon and pioneering in Lake County, the northern Napa appellation. Tuck's exposure to premium grape growing and fine winemaking began at a very early age. When he was a young boy, he spent summers working in the vineyards and the wineries of the Napa Valley. After many years of collaborating with some of the most talented vineyard managers and winemakers in the world, Tuck founded The Seventy-Five Wine Company, desirous of offering handcrafted wines of great quality and value.

Articulating the sense of place in every bottle, The Seventy-Five Wine Company revels in expressing California wine country's sun, earth and abundance. The wine in the bottle tells the tale of the enormous personal care and craftsmanship that begins in the vineyard. The vineyards are meticulously tended from first bloom to harvest and beyond. These wines are produced from the highest quality fruit, farmed on some of the best vineyard sites in the world. The Seventy-Five Wine Company is dedicated to pioneering change by producing premium wines of great distinction at reasonable prices. Tuck put it best "I insist on over-delivering on every one of your expectations: wine quality, pedigree and price."

740286	Seventy Five Wine Company, Sauvignon Blanc 2009	0.750	12	\$24.00	Vineyards in Lake County. Screw top
740289	Seventy Five Wine Company Cabernet Sauvignon, 2010	0.750	12	\$27.00	Amber Knolls Vineyard, Lake County.
740287	Seventy Five Wine Company, The Sum, 2008	0.750	12	\$32.00	Cabernet, Syrah and Petite Sirah

**Brandlin Vineyards - Mount Veeder, Napa Valley,
California**

www.brandlinvineyard.com/

Sustainable and organic practices

First settled by the Brandlin family, historic Brandlin ranch is a 170-acre parcel on Mount Veeder, overlooking the Napa Valley. As early as the 1870s, the Brandlin's settled on these steep, rocky slopes, becoming grape growing pioneers in Napa's Mount Veeder region. With over 50 years of experience, they staked their claim to the Brandlin Ranch and planted their own vineyards in 1926. Purchased by Cuvaision Estate Wines in 1998, this noble site has been carefully restored, remaining home to many of its original vines and Chester Brandlin himself. Respectfully maintaining the integrity of the estate, only a fraction of the land has been planted to vineyards carefully designed to honour the integral beauty of the property. Glens of old oak trees and sustainable viticultural practices support natural biodiversity and abundant wildlife.

SKU	Product Name	Size	Case	Estimated Retail	Remarks
656355	Brandlin Cabernet Sauvignon, Mt Veeder, Napa Valley, 2008	0.750	6	\$90.00	WS 91 pts - 2008 vintage

**Cuvaision Estate Winery - Carneros, & Mount Veeder,
Napa Valley, California**

www.cuvaision.com

Sustainable Winegrowing Napa Valley (certified)

Founded in 1969 in southern Napa, Cuvaision began with 27 acres. In 1979 the Schmidheiny family purchased the winery from the previous owners and added 400 acres in southern Napa in Carneros. They again expanded holdings in 1998 when they added the famed 170 acre Brandlin vineyard on Mt Veeder. Subsequently a new winery was built to meet their focus on quality. Cuvaision operates solely on solar power and pursues a sustainable approach to viticulture.

527432	Chardonnay, Carneros, 2009	0.750	12	\$36.00	
725814	Chardonnay, Carneros, 2009	0.375	12	\$20.00	half bottle
622993	Pinot Noir, Carneros, 2009	0.750	12	\$40.00	
233841	Pinot Noir, Carneros, 2009	0.375	12	\$22.00	half bottle
736516	Cabernet Sauvignon, Mt Veeder, Napa Valley 2007	0.750	6	\$52.00	

HdV, Hyde de Villaine Estate Winery - Carneros, Napa Valley, California

www.hdvwines.com

Sustainable and organic practices

HdV is a family venture between Hyde Vineyards of Napa Valley (Carneros) and Aubert & Pamela de Villaine of Burgundy, France. Aubert de Villaine, married to the Hyde's cousin Pamela Fairbanks de Villaine, is one of Burgundy's most recognized individuals as the co-proprietor and director of Domaine de la Romanée-Conti. Born and raised in the rich traditions of France's greatest winemaking techniques, Aubert brings to the partnership the foundation upon which the venture bases its theories and practices. Larry Hyde came to the Napa Valley over thirty years ago with a great love of wine and the soil. In 1979, Larry left his job as an apprentice at some of Napa's finest wineries to purchase and develop the soils and slopes of Carneros into Hyde Vineyards. Twenty-five years later, Hyde Vineyards has become renown for the unique expression of its Carneros terroir. They provide their well tended grapes to 27 top wineries including 12 that have designated Hyde Vineyard on their label.

Winemaker Stéphane Vivier joined the winery in 2002, two years after it was founded, and brings with him skills in vineyard management and winemaking from around the world. Born and raised in France, Stéphane's skills were cultivated in the vineyards and cellars of Pommard, Meursault and Chassagne-Montrachet and then expanded through his work in New Zealand and the Sonoma Coast Appellation. With a strong background in biochemistry and advanced degrees in enology and viticulture, Stéphane turns his focus toward the vineyards and the soils to develop his wines. Stéphane works closely with both Aubert and Larry to adapt and implement only the strictest viticultural and vinification techniques of France to the vines and fruit of Hyde Vineyards.

The winery, located in the town of Napa, was designed and developed in every aspect to respect the fruit once harvested. HdV strongly believes in the gentlest handling of the grapes and minimal intervention in order to let the wines develop the characters that are true to the vineyard terroir. Custom designed equipment was installed to maximize the use of gravity and to minimize the exposure to mechanical pumping. From the press the fruit is taken to an assortment of tanks that allow co-fermentation of specific lots in order to marry the distinctive characteristics of each one. Once the wine is in barrel, Stéphane carefully follows each barrel personally until it is time to make the ultimate blend. In each vintage, only the finest barrels become HdV wines.

HdV is bottled under the coat of arms of the historic de la Guerra family from which Pamela Fairbanks de Villaine and the Hydies descend. The De la Guerra Family is one of the oldest winemaking families in California and traces its winemaking history back to a gold medal received at the 1876 Philadelphia Centennial Fair. The partnership feels that this coat of arms symbolizes the sense of tradition, family, and winemaking history that the new venture embodies in its philosophy.

745247 HdV De La Guerra Chardonnay 2008	0.750	6	\$50.00	NEW. Limited Availability - 2008 vintage
741847 HdV Chardonnay, Hyde Vineyard, 2008	0.750	6	\$70.00	
745249 HdV Syrah, Hyde Vineyard, 2006	0.750	6	\$70.00	NEW. Limited Availability - 2006 vintage
741848 HdV Belle Cousine, Hyde Vineyard, 2006	0.750	6	\$70.00	88% Merlot and 12% Cabernet Sauvignon

NEW Odisea Wine Company - Napa, Californiawww.cochonwines.com

Odisea, (pronounced "O dis aya") is a wine journey started by Adam Webb and Mike Kuenz, two longtime wine industry friends. Inspired by a mutual desire to make wine with their favourite varietals from Iberia and the south of France they came up with a concept. In order to pay tribute to these grapes, and the tradition of viticulture in California, they sought out small grower families with the oldest and best situated vines. Viticulture in California was primarily developed by immigrant farmers who brought vine cuttings with them from France, Italy, Portugal, Spain and other European countries. These growers planted vineyards to produce wine for home cellaring and as a cash crop. Odisea worked to secure supply by offering premium contracts to selected growers. This has fostered close relationships between the growers and Odisea. Plots of these 50 - 100 year old vines of Albarino, Carignane, Cinsault, Grenache, Mourvedre, Syrah, Tempranillo & Zinfandel (to name a few), are rare and the yields of fruit are low. Adam Webb, the winemaker, stated that he would like to make more wine but there is just not enough of this quality and heritage fruit available. For some of the label offerings Odisea makes only a couple barrels, about 800 bottles. Odisea is a small and particular winery committed to truly offering unique, particular and handcrafted wines today's landscape of winemaking. They are an example of Californian boutique winemaking at its best.

All grapes are hand harvested. Natural ambient yeasts create fermentation. Manual punch downs of the cap is literally by hand and forearm. No acidification. Only very lightly toasted "neutral" French and American oak is used. The wines are unfiltered.

746555 Unusual Suspects, California 2009	0.750	12	\$25.00	Screw top enclosure. 50% Carignane, 25% Garanacha & 25% Tempranillo
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NEW Vivier Wines - Sonoma, Californiawww.vivierwines.com

This project was founded by the husband and wife team of Dana & Stephane Vivier. Stephane is a Burgundian from Pommard. He has a degree in both viticulture and enology and has worked in New Zealand, Switzerland and in Napa and Sonoma. Stephane is also the winemaker at HdV. With their love of Pinot Noir, Vivier Wines works only with this varietal and they "combine the ancient traditions of French winegrowing with the youthfulness & potential of American vineyards".

Vivier Wines uses fruit from a vineyard located at 12,000 feet ASL in the Petaluma Wind Gap. The west-facing slope is on Sonoma Mountain and the rocky, clay and loam soil is above the fog line and has superb exposure. Temperature differential on some days can be as much as 50° F and the vineyard enjoys a long ripening season. Their limited production is made at Hyde de Villaine's state of the art facility in Napa.

746556 Vivier Pinot Noir, Sonoma Coast, 2010	0.750	6	\$70.00	100% Sonoma Coast Pinot Noir
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**Edward Sellers Winery - Templeton Gap, Paso
Robles, California**

www.edwardsellers.com

This winery has 30 acres of vines on the west side of Paso Robles in the area known as the Templeton Gap. The soil is rich in calcareous materials and the microclimate is greatly influenced by the Santa Lucia Coastal Mountain Range and the Pacific Ocean. Temperatures range between day and night as much as 40° F. during the grape growing season. Edward Sellers grows classic Rhone varieties of Syrah, Grenache, Mourvedre which are deemed "handmade American Rhone Style wines". The wines really speak their own language.

736285 Syrah, 2008	0.750	12	\$30.00	Screw top enclosure
739612 Le Thief, 2006	0.750	6	\$40.00	65% Syrah, 21% Grenache, 14% Mourvèdre

**NEW Brooks Winery - Amity, Willamette Valley,
Oregon**

www.brookswine.com

Biodynamic Farming

The Brooks approach to winemaking is simple. They seek natural balance in the vineyard and cellar, to show the true expression of terrior in their wines. Brooks is passionate about organic and biodynamic farming; as they believe it not only creates better wines, but these important practices help keep the earth alive and ecosystem intact.

Brooks respect the individuality of each vineyard and its sense of place and maintain the philosophy that the greatest depth, flavours and balance in a wine are achieved by blending. Their focus is to produce beautiful Pinot Noirs and Rieslings, both of which are perfectly suited to grow in the cool Willamette Valley climate.

746553 Runaway Red, Pinot Noir 2009	0.750	12	\$29.00	
746554 Willamette Valley. Pinot Noir, 2009	0.750	6	\$37.00	

Trust Cellars - Walla Walla, Washington

www.trustcellars.com

Trust means - to change, to shift. To make an about-face. To move from a lifestyle rooted in technology and speed to an existence focusing on soil and sun. TAKING A GIANT STEP REQUIRES TRUST. The trust of your family and friends...and the trust in yourself. From Walla Walla comes Trust Cellars. Steve Brooks moved from Atlanta to Walla Walla in the early 2000's to pursue a passion to make excellent wines; wines that represent the glorious terrior in the Walla Walla and Columbia Valley. Steve would say when asked about his style of winemaking "It is about what is in the soil, the sun, air and the vines. Its what the grapes give me". Trust wines express their sense of place. Trust Syrah and Cabernet have a richness of flavour balanced with delicate acidity to create memorable freshness.

741760 Walla Walla, Syrah, 2009	0.750	6	\$40.00	
741759 Columbia Valley Cabernet Sauvignon 2008	0.750	6	\$45.00	

PLEASE ENJOY WINE AND OTHER ALCOHOLIC BEVERAGES RESPONSIBLY. DO NOT DRINK AND DRIVE